

The Lux Collective Ltd and its Subsidiaries.

The group unaudited results for the period ended 31 December 2022 are as follows:

GROUP ABRIDGED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Quarter to 31 December		Half year to 31st December		Year ended 30
	2022	2021	2022	2021	June 2022
	Rs 000	Rs 000	Rs 000	Rs 000	Rs 000
Continuing Operation	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	(Audited)
Revenue					
- Fees from hotel management					
and other services	215,596	182,475	334,482	509,793	849,869
- Revenue from other operations	71,021	1,837	109,494	2,538	83,799
- Other operating income	15,398	7,571	19,174	37,789	71,117
Total operating income	302,015	191,884	463,150	550,119	1,004,785
EBITDA before expected credit losses	109,155	40,753	67,267	269,547	310,961
Expected credit loss provision	1,290	-	1,290	-	(33,847)
EBITDA	110,445	40,753	68,557	269,547	277,114
Depreciation and amortisation	(15,862)	(7,045)	(31,737)	(13,596)	(44,437)
Operating profit	94,584	33,707	36,820	255,952	232,677
Net finance costs	(8,337)	(3,292)	(16,062)	(37,742)	(55,114)
Profit before tax from continuing operation	86,247	30,415	20,759	218,210	177,563
Income tax charged	(6,303)	(5,536)	(11,990)	(35,447)	(75,184)
Profit for the period	79,944	24,879	8,768	182,763	102,379
Profit attributable to the group	79,944	24,879	8,768	182,763	102,379
Other comprehensive income					
Movement for the year	(1,646)	(316)	1,594	24,079	19,033
Total recognised profit	78,298	24,564	10,362	206,843	121,412
Basic- Earnings per share - (Rs.)	0.34	0.11	0.04	0.79	0.44

GROUP ABRIDGED STATEMENT OF FINANCIAL POSITION

		31st Dec	31st Dec	30th June
		2022	2021	2022
		Rs 000	Rs 000	Rs 000
ASSETS		(Un-audited)	(Un-audited)	(Audited)
Non current assets				
Property, plant & equipment		45,945	15,343	52,145
Right of Use Assets		258,063	23,167	271,690
Intangible assets		202,482	205,137	203,624
Other financial assets		4	4	4
Long term receivables			1,825	-
Deferred tax assets		21,100	46,624	21,100
		527,594	292,100	548,563
Current assets		241,965	268,564	280,956
TOTAL ASSETS		769,559	560,664	829,519
EQUITY AND LIABILITIES				
Shareholders' interest		(4,630)	70,438	(14,993)
Non-current liabilities		486,929	198,276	523,566
Current liabilities		287,260	291,950	320,946
TOTAL EQUITY AND LIABILITIES		769,559	560,664	829,519
	-		0.70	(0.04)
Net Assets per Share	Rs.	(0.02)	0.30	(0.06)

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GROUP ABRIDGED STATEMENT OF CASH FLOWS

Period ended 31st December June 2022 2021 2022 Rs 000 Rs 000 Rs 000 (Un-audited) (Un-audited) (Un-audited) (Un-audited) (Audited) (Valued) (Valued				Year Ended 30
Rs 000		Period ended 31st December		June
Net cash (used in)/from operating activities Net cash (used in)/from investing activities Net cash (used in)/from financing activities Net (decrease)/increase in cash & cash equivalents Cash and bank balance At beginning of the period (Un-audited) (Un-audited) (Audited) (136) (24,750) (10,376 (830) (147,950) (174,790)		2022	2021	2022
Net cash (used in)/from operating activities (136) 118,524 260,762 Net cash (used in)/from investing activities (2,056) 106,376 (830) Net cash (used in)/from financing activities (32,068) (147,950) (174,790) Net (decrease)/increase in cash & cash equivalents (34,260) 76,950 85,142 Cash and bank balance 60,264 (24,878) (24,878)		Rs 000	Rs 000	Rs 000
Net cash (used in)/from investing activities (2,056) 106,376 (830) Net cash (used in)/from financing activities (32,068) (147,950) (174,790) Net (decrease)/increase in cash & cash equivalents (34,260) 76,950 85,142 Cash and bank balance 60,264 (24,878) (24,878)		(Un-audited)	(Un-audited)	(Audited)
Net cash (used in)/from financing activities (32,068) (147,950) (174,790) Net (decrease)/increase in cash & cash equivalents (34,260) 76,950 85,142 Cash and bank balance 60,264 (24,878) (24,878)	Net cash (used in)/from operating activities	(136)	118,524	260,762
Net (decrease)/increase in cash & cash equivalents (34,260) 76,950 85,142 Cash and bank balance 60,264 (24,878) (24,878)	Net cash (used in)/from investing activities	(2,056)	106,376	(830)
Cash and bank balance 60,264 (24,878) (24,878)	Net cash (used in)/from financing activities	(32,068)	(147,950)	(174,790)
At beginning of the period 60,264 (24,878) (24,878)	Net (decrease)/increase in cash & cash equivalents	(34,260)	76,950	85,142
	Cash and bank balance			
At end of the period 26,004 52,072 60,264	At beginning of the period	60,264	(24,878)	(24,878)
	At end of the period	26,004	52,072	60,264

ABRIDGED STATEMENT OF CHANGES IN EQUITY

		Year Ended 30
Period ended 3	Period ended 31st December	
2022	2021	2022
Rs 000	Rs 000	Rs 000
(Un-audited)	(Un-audited)	(Audited)
(14,993)	(136,405)	(136,405)
1,594	24,079	19,033
8,768	182,763	102,379
(4,630)	70,438	(14,993)

At beginning of year Other movement Profit for the period

At end of period

Commentary

Background

In Mauritius, tourist arrivals for the quarter were 358,958, compared with 170,320 last year representing a growth of 110%. When compared to the same period pre-pandemic, the number of arrivals showed a decrease of 12 % on 2019. Since the borders only opened on the 1st October 2021, the arrival statistics for the semester are not comparable. During the quarter, France represented 26% of the total tourist arrivals, followed by UK with 12% and Reunion with 10%.

In the Maldives, tourist arrivals continue to grow, despite the absence of the Chinese market, realising a total of 484,674 for the quarter, a growth of 7% both on the prior year and same period pre Covid. During the quarter, India represented 15% of total arrivals, followed by Russia with 12% and UK at 10%. For the semester, Maldives recorded 862,084 tourist arrivals, an increase of 7% on the prior year.

In China, during the quarter our hotels continued to operate with the domestic market, however with repeated provincial border closures due to Covid which impacted our results.

Performance

All of our hotels, which we manage in the Indian Ocean achieved an average growth of 25% in RevPAR (Revenue Per Available Room) during the quarter when compared to the same period last year.

The closure of LUX* Belle Mare due to the fire incident on 02 July 2022 has impacted the income stream of the company during the quarter. Compensation for loss of revenue will be recognised when the amount has been finalised with the insurer.

Total income derived from management fees amounted to Rs 215.5 million, an increase of 18% on the same quarter last year. The increase is due to a significant improvement in performance of all of our hotels under management in the Indian Ocean.

Revenue from other operations relates to SALT of Palmar and cannot be compared to last year, as the company was still under administration. On a comparable basis, turnover increased by Rs 28 million, due higher occupancy realised in the quarter.

The Group realised a turnover of Rs 302 million for the quarter ended 31 December 2022 representing an increase of Rs 110 million on last year and restated with SALT of Palmar, the increase would be Rs 41M. For the semester, turnover was Rs 463 million and is not comparable to last year, since it includes the compensation from the termination of the LUX* North Male Atoll management contract as well as the impact of not consolidating SALT of Palmar

The group realised an EBITDA [Earnings before Interest Tax Depreciation & Amortisation] of Rs 110 million for the quarter, an increase of Rs 69.6 million on last year and which on a restated basis, the increase would be Rs 51 million. Net finance costs for the quarter increased by Rs 5 million as a result of the recognition of SALT of Palmar finance charges and the decrease for the half year period is the result of the repayment of various loans totalling Rs 10.9 million coupled with a reduced overdraft facility. The interest cover ratio is 11.4 at 31 December 2022 as compared with 4.22 at 30 June 2022.

Profit attributable to the Group for the quarter was Rs 79.9 million compared to Rs 24.8 million same period last year. EPS (Earnings Per Share) has improved from Rs 0.11 same period last year to Rs 0.34, a growth of 209%.

Total debt of the group stands at Rs 234 million at 31 December 2022, with gearing of 101% and DSCR (Debt Service Coverage Ratio) of 1.09.

Outlook

In Mauritius, tourist arrivals for the first 15 days of January 2023 were 61,058, which is 3 times higher than the same period last year. In January our hotels achieved a growth of 43% in RevPAR when compared to the previous year. Business on the books for February and March is very strong and we are forecasting significant growth for the quarter in occupancy and average rate.

In Maldives, the destination continues to benefit from an increase in tourist arrivals, with a record number of 172,536 in January 2023, a growth of 31% on the prior year. The opening of borders in China will contribute strongly to increase tourist arrivals for both the current quarter and beyond. In January, LUX* South Ari Atoll enjoyed a very strong month of January with a 14% growth in RevPAR compared to last year. Business on books for both February and March is ahead on last year and pre Covid and we are confident that we will continue to capture more than our fair market share.

La Reunion is also buoyant with a significant number of flights from France. We achieved a growth in RevPAR of 11% for the month of January and business on the books is equally showing an improvement on last year for both February and March.

In China, with the opening of borders since the beginning of the year we expect to see a surge in demand for the Maldives and potentially Mauritius. Several of our hotels in China performed well in January and we anticipate that this performance will continue into the future.

The strong business on the books along with the appreciation of the three main trading currencies (EUR, GBP, USD), should improve results for the current quarter, when compared to last year. We remain extremely vigilant, however since we are well aware of the significant factors that could impact our future business, namely high inflation, rising interest rates, cost of living increases, and geopolitical instability largely emanating from the war in Ukraine. Therefore, we are constantly monitoring our costs as well as keeping alternative markets and sources of business in order to dilute the impact of any downturn in our dominant markets.

By order of the Board, IBL Management Ltd, Company Secretary 9 February 2023

Notes to the Financial Highlights

- The Financial Highlights have been prepared in accordance with International Financial Reporting Standards (IFRSs)
- The Financial Highlights have been prepared on the same basis as the accounting policies set out in the audited statutory Financial Statements of the Group for the period ended June 30, 2022, except for the adoption of relevant amendments to published Standards, Standards and Interpretations issued and effective for accounting period starting on July 1, 2022.
- The Financial Highlights are published according to the Securities Act 2005.

- Copies of the Financial Highlights and the statement of direct and indirect interests of officers of the Company required under Rule 8 (2) (m) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007 are available free of charge, upon request, from the Company Secretary, at the Company's registered office, The Lux Collective Ltd, Pierre Simonet Street, Floréal.
- The Board of Directors of The Lux Collective Ltd accepts full responsibility for the accuracy of the information contained in the Financial Highlights.